



Naples Area Board of REALTORS®



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www.NABOR.com  
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February 2019  
1455 Pine Ridge Road  
Naples, FL 34109

### All Properties Combined

Key Metrics	Historical Sparkbars	2-2018	2-2019	% Change	YTD 2018	YTD 2019	% Change
<b>New Listings</b>		1,252	<b>1,498</b>	+ 19.6%	2,769	<b>3,533</b>	+ 27.6%
<b>Total Closed Sales</b>		695	<b>595</b>	- 14.4%	1,396	<b>1,183</b>	- 15.3%
<b>Days on Market Until Sale</b>		95	<b>102</b>	+ 7.4%	93	<b>99</b>	+ 6.5%
<b>Median Closed Price</b>		\$350,000	<b>\$335,000</b>	- 4.3%	\$356,000	<b>\$332,000</b>	- 6.7%
<b>% of Current List Price Received</b>		95.5%	<b>95.0%</b>	- 0.5%	95.5%	<b>95.3%</b>	- 0.2%
<b>Inventory of Homes for Sale</b>		6,912	<b>7,442</b>	+ 7.7%	—	—	—
<b>Months Supply of Inventory</b>		9.9	<b>12.5</b>	+ 20.4%	—	—	—

Calculations are based on property listings that exist within Southwest Florida MLS. Only properties in Collier County, excluding Marco Island, are included. \*Counts for breakdowns of available inventory for prior years are unavailable.  
 \*\*Median Sold Prices are unavailable for periods with zero sales reported. The median refers to the middle value in a set of statistical values that are arranged in ascending or descending order, in this case prices at which homes were actually sold.  
 Data entry anomalies and non-Naples zip codes may result in minor discrepancies. However, these anomalies are statistically insignificant. Single Family Homes are tabulated using properties with a building design of Single Family, Villa Detached, or Manufactured. Condo units are tabulated using properties with a building design of Low-Rise, Mid-Rise, High-Rise or Villa Attached.



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## Single Family Market Overview

Key Metrics	Historical Sparkbars	2-2018	2-2019	% Change	YTD 2018	YTD 2019	% Change
<b>New Listings</b>		584	<b>782</b>	+ 33.9%	1,333	<b>1,766</b>	+ 32.5%
<b>Total Closed Sales</b>		314	<b>291</b>	- 7.3%	608	<b>605</b>	- 0.5%
<b>Days on Market Until Sale</b>		97	<b>102</b>	+ 5.2%	96	<b>99</b>	+ 3.1%
<b>Median Closed Price</b>		\$439,000	<b>\$405,000</b>	- 7.7%	\$430,000	<b>\$400,000</b>	- 7.0%
<b>% of Current List Price Received</b>		95.2%	<b>95.4%</b>	+ 0.2%	95.2%	<b>95.6%</b>	+ 0.4%
<b>Inventory of Homes for Sale</b>		3,427	<b>3,664</b>	+ 6.9%	—	—	—
<b>Months Supply of Inventory</b>		10.9	<b>13.0</b>	+ 16.5%	—	—	—

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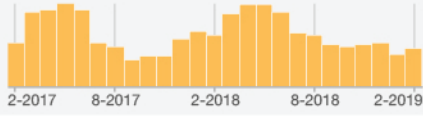

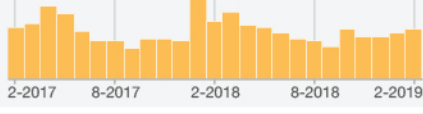
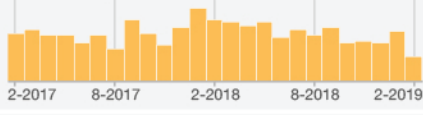
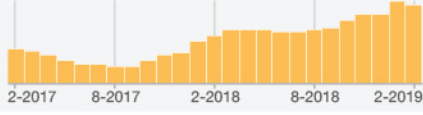
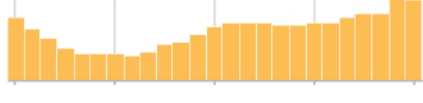
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## Condominium Market Overview

Key Metrics	Historical Sparkbars	2-2018	2-2019	% Change	YTD 2018	YTD 2019	% Change
<b>New Listings</b>		668	<b>716</b>	+ 7.2%	1,436	<b>1,767</b>	+ 23.1%
<b>Total Closed Sales</b>		381	<b>304</b>	- 20.2%	788	<b>578</b>	- 26.6%
<b>Days on Market Until Sale</b>		94	<b>102</b>	+ 8.5%	90	<b>99</b>	+ 10.0%
<b>Median Closed Price</b>		\$275,000	<b>\$265,000</b>	- 3.6%	\$295,000	<b>\$263,250</b>	- 10.8%
<b>% of Current List Price Received</b>		95.7%	<b>94.7%</b>	- 1.0%	95.8%	<b>95.0%</b>	- 0.8%
<b>Inventory of Homes for Sale</b>		3,485	<b>3,641</b>	+ 4.5%	—	—	—
<b>Months Supply of Inventory</b>		9.1	<b>11.9</b>	+ 23.7%	—	—	—

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